MVECA Financial Report

Spring Assembly Meeting
April 15, 2021

FY21 Update

- Cash balance as of 3/31/21 = \$653,528.16
 - Down \$541,773.87 from same time last year
- FYTD revenue through 3/31/21 = \$7,799,100.94
 - Up \$408,595.86 (~5.52%) from same time last year
- FYTD expenditures through 3/31/21 = \$8,841,375.41
 - Up \$1,062,940.30 (~13.66%) from same time last year

Still to Come...

- Second half of MVECA-Net from districts
- Second half of MVECA-Net and wireless from E-rate
- 4th quarter OECN and EMIS subsidy (approximately \$116,185)
- Approximately \$2.66M in current and future receivables
- Estimated revenue still to come = \$4,524,894.28

Cash Balance Trend



FYTD Revenue

- 95.8% Local Fees
 - Core services (InfOhio, fiscal, student, EMIS)
 - MVECA-Net, VoIP, managed wireless, internal connections
 - Contracted personnel
 - Non K-12 business
 - Tech equipment sales
- 2.12% State Subsidy
 - OECN subsidy \$141,973.71
 - EMIS subsidy \$19,882.34
- 2.08% Miscellaneous Receipts

FYTD Expenditures

- 45.13% Purchased Services
 - Verizon, Frontline, lease payments, etc.
- 26.95% Salaries and Benefits
 - 39 Employees
 - 22 in-house, 17 contracted to districts
 - Brokered 8 internships for Southern State Community College
- **26.52**% Equipment
- 1.4% Supplies and other expenses

Growth Analysis

- Increased unencumbered cash balance by nearly \$1M in 9 fiscal years
 - Includes planned deficit spending in FY17 & FY19
 - No fee increases during that time
 - Fee <u>decrease</u> passed in FY17

Fiscal Year Ending Cash Balance Growth	
FY12 thru FY16	\$927,162
FY17	(\$298,648)
FY18	\$377,062
FY19	(\$167,095)
FY20	\$112,570
Total Growth	\$951,051

Contact Info

I am always happy to discuss the financial health of MVECA with our membership. I welcome your questions and ideas!

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